

Andrew P. Johnson
Director
Winneshiek Energy District
217 West Water Street
Decorah, IA 5210



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**FILED WITH
Executive Secretary**

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IOWA UTILITIES BOARD

Dear Andy,

Thanks for the presentation, it's exciting to hear of the actual energy accomplishments happening up there, we're making great strides in sustainability in Dubuque but progress on actual energy retrofits at scale in commercial or residential eludes us

The approach of energy planning would be a perfect fit for our efforts and we'd love to learn more and start a similar program, but this doesn't appear feasible if we can't access the utility energy efficiency program funds.

We also have a Green Iowa Team here in Dubuque and agree that their services are effective and hold potential to reach a much audience and impact than the utility direct install programs currently reach, is there no way to link their efforts to a utility partnership?

In my work throughout the state promoting energy efficiency and renewable energy I have seen a great deal of frustration in the delayed and sometimes rushed "audits" from the seemingly overwhelmed exclusive utility contractors. There is also a great deal of frustration that customers must pay for the audit but cannot choose the company that performs the audit. This is an even bigger concern in cities like Dubuque that have an abundance local trained energy auditors that feel locked out of the market.

Green Dubuque is supportive of your efforts for a more equitable, efficient and ultimately more effective approach to energy efficiency in the state of Iowa.

Sincerely,

A handwritten signature in black ink, appearing to read "Theodoros".

Theodoros Giannakouros
Vice President
Green Dubuque Inc.

